

Built for the prime contractor's SLED pursuit desk.

Tiksom is an RFP-to-Delivery Intelligence Partner for U.S. prime contractors pursuing State, Local, and Education (SLED) opportunities. We help capture, proposal, and technical teams understand exactly what a solicitation requires, where the risk concentrates, and how the work can be delivered, before the bid goes in.

CORE COMPETENCIES

- SLED opportunity review
- RFP, RFI, RFQ, and Sources Sought analysis
- Bid or no-bid support
- 72-hour RFP readout
- RFP Intelligence Pack preparation
- Compliance mapping support
- Technical response support
- Proposal readiness review
- Remote technical delivery planning

RFP INTELLIGENCE PACK

- 01 SOW Review** A clause-by-clause read of the work: deliverables, obligations, assumptions, and acceptance terms.
- 02 Summary of Procurement** One accurate, plain-language picture so the whole pursuit team aligns fast.
- 03 Solicitation Abstract** A one-page brief a pursuit lead can take into the bid or no-bid decision.
- 04 Solicitation Insight** Where risk concentrates, where fit is strong, and the win themes a competitive response should carry.

TECHNICAL SERVICE AREAS · REMOTE SERVICE PROVIDER (RSP) MODEL

- Custom software development
- Web and mobile application development
- AI and automation support
- Cloud and DevOps support
- QA and testing support
- Data migration and integration
- Technical documentation
- Product engineering
- Post-award remote implementation

WHAT SETS TIKSOM APART

- ✓ Connects RFP requirements to a practical delivery plan.
- ✓ Plans the Remote Service Provider (RSP) execution model before the bid goes in.
- ✓ Tests technical assumptions during pursuit, not after award.
- ✓ Maps compliance pressure early, before submission.
- ✓ Keeps the response and the execution plan aligned throughout.

ENGAGEMENT MODELS

Initial RFP Readout	72 hours *
Full RFP Intelligence Pack	Scoped
Proposal Support Sprint	Scoped
Remote Delivery Readiness	Scoped

** depending on document size, scope, and submission window. Other timelines scoped to RFP complexity.*

TARGET OPPORTUNITY TYPES

IT services · Software development · Website redesign and development · Digital transformation · Cloud and DevOps · AI and automation · Data migration and integration · QA and testing · Technical support · Application modernization · Systems support · Program and grant support requiring technical documentation or delivery workflows

COMMONLY RELEVANT CODES NAICS 541511, 541512, 541513, 541519, 541611, 541618, 541690, 541990

NIGP 208, 209, 918, 920, 915, 958

Recommended for verification only. Confirm applicability before publishing or submitting.

COMPANY DATA

Tiksom Limited, UK-registered. U.S. company registration in progress. Delivery by a UK-registered, distributed delivery team. Public SLED opportunities are reviewed from publicly available procurement documents; private pursuit support is handled under an agreed NDA and defined engagement scope. SLED examples reflect solicitations reviewed and analyzed, not awarded or delivered work.

UK COMPANY NO. 12369939 · VAT 379545347 · ICO ZB662246

Tiksom does not claim government award status, certification, agency endorsement, or prime contractor relationship unless specifically stated and verified.

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